



Goins Galaxy Of Stars

April Newsletter with March Results



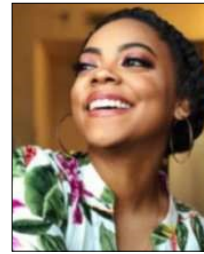
YOU Can Do It March Winners



Daphne Boswell



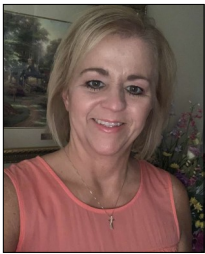
Teleisa Schofield



Jasmine Dedrick



Leigh Harbin



Lynn Johnson



Nancy Thompson



Cynthia Slaughter



Sonya Goins

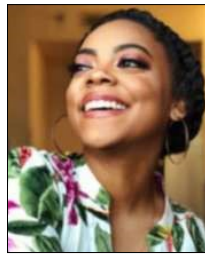
Quarter 3 Star Winners



Daphne Boswell
Emerald



Nancy Thompson
Ruby



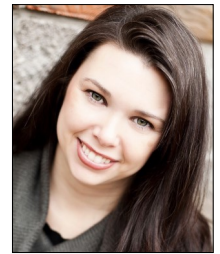
Jasmine Dedrick
Ruby



Karley Vails
Sapphire



Betsy Summers
Sapphire



Jamie Elmore
Sapphire



shooting for the top in retail sales

Stars

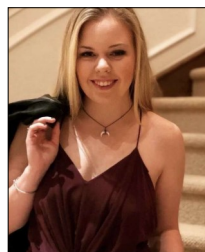
Company Court of Sales



**Daphne
Boswell**



**Nancy
Thompson**



**Emily
Hoskins**

Consultant

- 1 Daphne Boswell
- 2 Nancy Thompson
- 3 Emily Hoskins
- 4 Becky Clanton
- 5 Betsy Summers
- 6 Linda Lynn
- 7 Jasmine Dedrick
- 8 Anita Hallman
- 9 Jamie Elmore
- 10 Kaycie Boyd

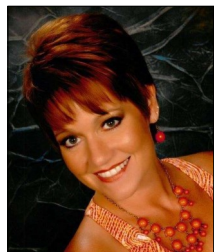
YTD Retail

- \$20,779
- \$17,282
- \$12,970
- \$10,701
- \$8,955
- \$8,517
- \$7,486
- \$7,030
- \$6,173
- \$6,123

top team

Builders

Company Court of Sharing



**Daphne
Boswell**



**Sonya
Williams**



**Nancy
Thompson**

Recruiter

- 1 Daphne Boswell
- 2 Sonya Williams
- 3 Nancy Thompson
- 4 Emily Hoskins
- 5 Linda Lynn
- 6 Callie Ellis
- 7 Sonya Goins

New Team Members

- 4
- 1
- 1
- 1
- 1
- 1
- 4

YTD Comm

- \$394
- \$89
- \$41
- \$32
- \$31
- \$24
- \$411

National Court of Sales



National

\$40,000 rs/ \$20,000 whsl

Area

\$20,000 rs/ \$10,000 whsl

Unit

\$10,000 rs/ \$5,000 whsl

National Court of sharing



National

24 Team Members

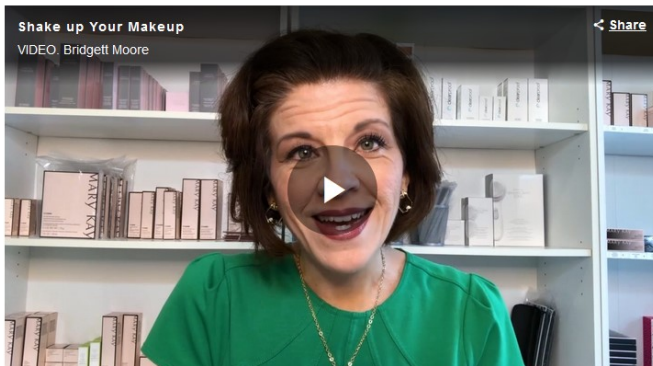
Area

12 Team Members

Unit

6 Team Members

Behind every success story in Mary Kay, you will find a simple explanation of great faith. I believe that every person has a capacity for greatness, that God planted the seeds there, and it is up to us to make them blossom forth with patience, guidance and belief. It is up to us to discover the multiple talents that we possess and bring them into fruition. ~ Mary Kay Ash



Shake up Your Makeup

By Bridgett Moore

Great way to work virtually, without samples. This helps build relationships and helps you get to know your customer and take a genuine interest in her needs.

My
**Mary Kay
Moment!**
CONTEST
APRIL 1 - MAY 12, 2020

marykay.com/mymkmomentcontest

Upload a photo and a caption that describes a moment in your Mary Kay business when you felt like the best version of yourself!



Twenty (20) Grand Prize winners will receive:

- Seminar 2020 registration fee.
- \$1,000 spending money.
- An assortment of Mary Kay® products.
- A Mary Kay® makeover & photo shoot for the opportunity to be featured in a national advertisement.

May Celebrations



Name	Birthday	Name	Birthday
Heather Tomlinson	2 May	Lynette Clark	19 May
Courtney Nevels	5 May	Michelle Smith	19 May
Sonya Goins	8 May	Lynn Gunter	22 May
Victoria Gross	10 May	Nancy Jones	22 May
Becky Jones	11 May	Taylor McLemore	22 May
Shannon Miller	11 May	Robin Robins	24 May
Stacie Sherrow	13 May	Hannah Church	25 May
Jamie Britton	15 May	Jamie Elmore	26 May
Tammy Moore	15 May	Dorothy McInnis	29 May
Danielle Portis	16 May	Melissa Wise	29 May
Chris Sanford	18 May	Jackie Orr	30 May

Name	Years	Name	Years
Kammi Goins	24	Tera Duncan	3
Cay Strickland	21	Patricia Wynn	3
Andrea Monsour	17	Susan Averette	2
Deborah Smithson	13	Liz Presley	2
Lauren Ballinger	12	Ashley Williamson	1
Belinda Hudson	12	Kaycie Boyd	1
Lisa Locklier	10	Carolyn Cox	1
Meredith Barringer	4	Linda Byrd	1
Carla Malone	3	Danielle Portis	1



Look Who Invested This Month

Name	Amount	Name	Amount	Name	Amount
Daphne Boswell	\$ 952.50	Emily Hoskins	\$ 274.00	Becky Jones	\$ 228.00
Teleisa Schofield	\$ 935.00	Deborah Smithson	\$ 270.50	Tina Hearn	\$ 227.00
Jasmine Dedrick	\$ 668.00	Amy Mordecai	\$ 269.50	Donna Duke	\$ 226.00
Leigh Harbin	\$ 658.50	Stephany Hernandez	\$ 265.00	Jamie Elmore	\$ 210.50
Lynn Johnson	\$ 610.50	Cherie Simpson	\$ 260.00	Sonya Williams	\$ 191.00
Nancy Thompson	\$ 610.25	Becky Cline	\$ 256.00	Leslie Walley	\$ 154.50
Cynthia Slaughter	\$ 601.50	Janet Kling	\$ 250.50	Cyndy Codina	\$ 110.50
Rachael Morrison	\$ 469.50	Donna Dewberry	\$ 247.50	Haleigh Creal	\$ 86.50
Debra Baucom	\$ 424.25	Magan Pearce	\$ 245.00	Traci Roller	\$ 86.00
Holli Moss	\$ 395.50	Karley Vails	\$ 245.00	Kay McBride	\$ 82.00
Nedra Payne	\$ 381.00	Hollie Higdon	\$ 241.50	Danielle McGraw	\$ 40.00
Diane Cornelius	\$ 369.00	Carla Malone	\$ 240.50	Shannon Nece	\$ 37.50
Julie Bright	\$ 348.50	Sharron Moore	\$ 234.50	Kaycie Boyd	\$ 32.50
Lynette Clark	\$ 340.50	Stacey Cockrell	\$ 233.50	Callie Ellis	\$ 19.50
Kathy Ridings	\$ 326.50	Suzan Morris	\$ 231.00	Linda Larson	\$ 13.50
Rachel Wilhite	\$ 312.50	Nora Myers	\$ 230.50	Taylor McLemore	\$ 12.50
Linda Lynn	\$ 311.50	Donna Pope	\$ 230.00	Sonya Goins	\$ 612.50
Dianne Battles	\$ 307.50	Dawn Boyd	\$ 229.50		



On-Target Seminar Challenge





steppin' up the

Ladder



Senior

Consultant

1-2 Active Team Members
4% Commissions
Earn \$50 Team Building Bonuses

Dianne P. Battles
Brenda S. Bosch
Dawn S. Crocker
Callie J. Ellis
Jamie W. Elmore
Anita G. Hallman
Leigh Harbin
Lauren Kyzar
Lisa A. Locklier
Linda C. Lynn
Holli E. Moss
Nora Myers
Shannon L. Nece
Nedra E. Payne
Casey L. Rice
Serena J. Rice
Krista K. Snyder
Nancy W. Thompson
Jessica L. Watkins
Sonya D. Williams



Star

Team Builder

3-4 Active Team Members
4, 6 or 8% Commissions
50% Discount on Red Jacket
\$50 Team Building Bonuses

Elizabeth Barnett
Linda Larson



Team Leader/ Future Director/ DIQ

5+ Active Team Members
9 or 13% Commissions
\$50 Team Building Bonuses
Earn the use of a Career Car/ Cash Compensation



Future Director

Daphne Boswell

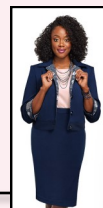
Team Leaders

Stephany Hernandez

Vickey Plant

Director

9 or 13% Unit Commissions
9 or 13% Personal Commissions
\$100 Team Building Bonuses
Unit Bonuses
Earn the use of a Career Car or
Cash Compensation



Sonya Goins

WORKING

Virtually



Click here for
up-to-date business
ideas and tips to help
you during the
Covid-19 work from
home experience.

a note from

Sonya 

What a month... and we continue to experience something together that has never happened in our lifetime. Our normal is to be WITH others, not distancing ourselves. This new way of working is foreign to most of us, especially in the Mary Kay world. But we know there is a silver lining to all of this:

- We are trying things we have avoided in the past because it made us uncomfortable
- We are exploring new ways to work and communicate
- Business ideas are booming from everywhere that will be applicable even after this is all over
- We are becoming "make a way, find a way" women, giving us confidence to stretch for our dreams

Women feel if they are going to be "cocooned" they want to come out looking like a beautiful butterfly. Women are turning to more elaborate skincare routines, trying new products and taking time for themselves. This is the time to get samples into your customers' mailboxes. Be creative and make it happen.

With so many unknowns and rapidly-changing elements with this global pandemic, I am so proud of the work ethic and community this has brought to our unit! This month has been very unusual but an experience that has made us stronger.

I pray that you and your family are safe and healthy.

Remember, you are not "stuck" in your home, you are "safe" in your home!

XOXO,

Sonya



MARY KAY
**BRIGHT
IDEAS**

Independent Senior Sales Director Leigh Ann David shares two ways she's using technology to connect with existing and new customers - and in a way she wouldn't be able to do in person! Learn more by watching our very first Mary Kay Bright Ideas video.

[CLICK HERE TO WATCH](#)

The
number
one
skill
in Life
is not
giving up.

— Bryant McGill —



Welcome
New
Consultants

Matti Horton

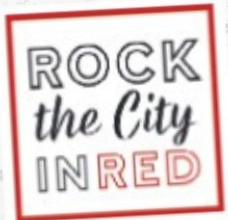
From CENTREVILLE, AL

Sponsored by Tina Hearn

ADD 3 OR MORE GREAT START-QUALIFIED* NEW PERSONAL TEAM MEMBERS

**Receive an invitation to
the Prize Party at
Seminar 2020!**

**Receive a new red jacket
in the design of your
choice at no cost!**



Rock It in Red

CHALLENGE

April 1 - June 30, 2020

The Mini Sesh

THANK YOU @NSDBLISS AND
@TAYLORMADEFORMARYKAY

The follow are some ideas of things
you can do when going LIVE. You
can go live in your customer group,
on your Instagram Story, etc.
Consider this a page to inspire you
to create content!

Quick
Contour

WOW
BROWS +
Eyelash
Tutorial

Get "Un-Ready"
with me: your
Nighttime skin
care routine

Get Ready
with me:
Daily Makeup
Routine

Undereye
corrector
demo half the
face

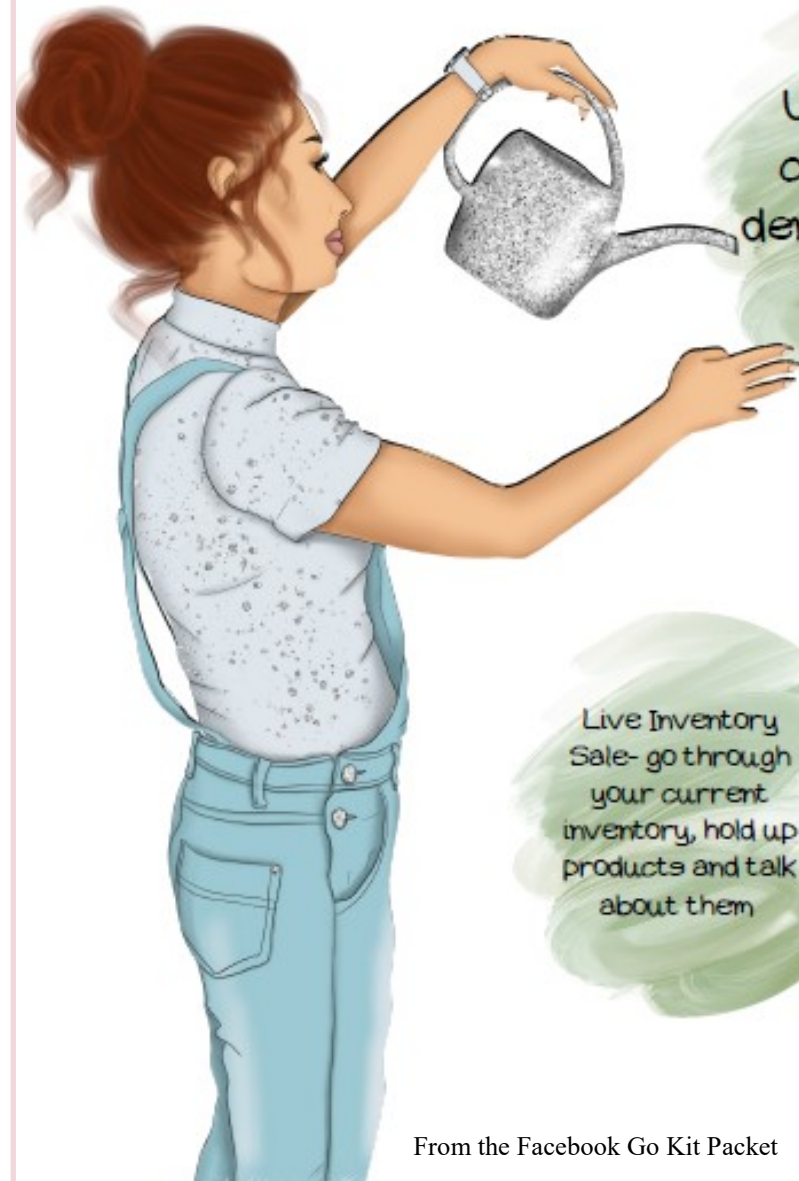
Try on 3
Different
Lip Colors

Mascara &
Eyeliner
Tutorial

Charcoal
Mask
Tutorial

Live Inventory
Sale- go through
your current
inventory, hold up
products and talk
about them

Use an orange and put Charcoal
mask on it. Show washing the
orange with water, then with
cleanser, then with the
skinvigorate brush



Goins Galaxy Of Stars



Sonya Goins

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Moundville, Alabama 35474
(205)310-1536

Important dates

- April 10** - Good Friday, All Company Offices Closed
- April 17** - Last day to enroll customers into PCP for Summer Book
- April 21** - Seminar Reg. opens for qualified **Emerald** consultants
- April 22** - Seminar Reg opens for qualified **Diamond** consultants
- April 23** - Seminar Reg. opens for qualified **Ruby** consultants
- April 24** - Seminar Reg. opens for qualified **Sapphire** consultants
- April 27** - Registration opens for ALL consultants
- April 29** - Last day to place telephone orders for April
- April 30** - Last day to place on-line orders for April
- May 8** - Summer Look Book begins mailing
- May 10** - Early ordering for qualified Consultants
- May 10** - Mother's Day
- May 12** - Mary Kay's Birthday
- May 16** - Summer Products available for all consultants to order
- May 27** - Memorial Day, all offices closed
- May 30** - Last day to place telephone orders for May
- May 31** - Last day to place on-line orders for May



When you order \$600+ whsl in
APRIL, you will receive this beautiful
PAIR OF EARRINGS
from the You Can Do It Challenge!



When you achieve the **YOU CAN
DO IT CHALLENGE** MARCH-JUNE you
receive this Seminar
Consistency Challenge Necklace.